

Transforming complex tax challenges into client success

For Bryn Law Group, bringing in specialized tax expertise helped strengthen client relationships

A few years ago, Bryn Law Group found itself facing an increasingly common challenge for boutique firms: clients dealing with complex Internal Revenue Service (IRS) issues and tax controversies that stretched beyond the firm's in-house expertise.

For corporate transactional attorney Mike Gutman, the decision to reach out to Kaufman Rossin came naturally. He already knew tax principal Michael Kramarz through personal connections, which made the introduction feel more like calling on a trusted colleague than engaging a new advisor. That sense of familiarity made it easier to start small with just a couple of research projects.



The turnaround was quick, the work was thorough, and it was fantastic."


Gutman recalls that the experience jump-started what's now become an essential collaboration.

Since then, Kaufman Rossin has become one of Bryn Law Group's go-to resources for specialty tax services—often the first call when complex tax matters arise for their clients. Whether it's audits, IRS controversies, or complex planning, Gutman knows the work will be handled with care.




Michael is proactive and reliable. When I hand something off, I know it's going to get handled. I never have to worry that we're blowing deadlines or that something's slipping through the cracks. He not only delivers great results, he makes us look good to our clients."

That proactive approach has been especially important in high-pressure moments when clients are overwhelmed by IRS processes or frustrated by delays. Michael's background as a Special Trial Attorney with the IRS, enables him to bring direct experience with IRS examinations, the Appeals process, and collections to clients facing tax issues.

 *Michael understands how the IRS works from the inside. He sets expectations, outlines a clear strategy, and guides clients through every step. The feedback we've received has been nothing but positive."*

For Gutman, the results speak for themselves. What began with an initial request for expertise has grown into a trusted relationship that continues to strengthen Bryn Law Group's ability to serve its clients with confidence.

 *Honestly, the experience has gone beyond my expectations. I never imagined that three years later we'd still be referring so much work to Kaufman Rossin. That's a testament to Michael and his team and the excellent work they do, and I don't see it changing anytime soon."*